

Experienced FMCG New Business Development Manager

You thrive as a new business developer within the Fast Moving Consumer Goods arena within all 27 European countries. You get a kick from strategic challenges and the hunt. New business development and execution is your forte. You enjoy navigating in competitive markets and aim to join an organization built on excellence.

We are currently looking for great talent with hunger. A position is currently available for an Experienced FMCG New Business Development Manager to join an ambitious and driven team. Become a strong link in the commercial division of De Schutter-Neroc (DSN).

DSN is a Design Artwork & Prepress company, which delivers excellence and has grown into a European leader. DSN employs 200 people, experts in their fields of packaging, print communication, photography, design and digital media.

Job Description

After an intense and in-depth training period, your responsibility is the development of new clients. You analyze market trends efficiently, identify specific client needs and work in unison with internal account teams and department managers.

You report directly to the CEO.

Candidate Requirements

- FMCG (Fast Moving Consumer Goods) experience is a must.
- We need a team player who can count on his team and vice-versa.
- Are you motivated and hungry, eager to learn and persistent with a “go for it” attitude?
- Are you an assertive communicator with strong negotiation skills?
- Do you have a relevant commercial B2B experience, preferably in the graphic or packaging sector?
- Are you fluent in Dutch and English and preferably an additional language?

Our Offer

We offer an attractive compensation package, including a company car. Also, you will have a challenging position in an international environment, encouraging personal growth.

Does this excite you?

Please do not hesitate to contact us.

Contact person Hilde Van Royen at +32(0)3.222.38.00

email: careers@ds-n.com

Blancefloerlaan 179a, 2050 Antwerp, Belgium